

Talk Telecom partners TELES to provide an advanced IP solution and VoIP-to-GSM gateways in Sweden

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TELES, the Berlin based NGN and Access Gateways vendor, has sealed a strategic partnership in Sweden with Talk Telecom, distributors and integrators of open SIP telephony hardware and services for the enterprise market, addressing VoIP providers and operators, system integrators, and dealers.

The partnership will provide Swedish enterprise customers with TELES advanced cost saving IP Centrex solution combined with TELES VoIP-to-GSM Gateways for a migration to IP infrastructure. Talk Telecom CEO, Mikael Johanson, is enthusiastic about the prospect of distributing TELES products: "The TELES solution completes our product portfolio and means that we can meet the demands of the Swedish market for revenue saving IP solutions."

George Lunguran, TELES Regional Sales Director, is confident that the partnership will be beneficial for the telecommunications market: "We are very excited about having a partner like Talk Telecom who is capable of successfully integrating TELES technology in Sweden. The TELES solution has a proven track record in many countries and we are looking forward to having the same success here."

About TELES

TELES provides worldwide wireline and wireless telephony service providers with complete Class 4 and Class 5 Softswitch solutions, VoIP gateways, and mobile gateways for GSM, CDMA, and UMTS networks. We at TELES are proud of our successful track record having deployed more than 200 live carrier and service provider networks with millions of voice ports.

A Deutsche Boerse Prime Standard listed company with headquarters in Berlin, Germany, TELES is a global NGN player with offices in Western Europe, Asia Pacific, and Latin America. We maintain a worldwide network of distribution channels, system integrators, and technology partners.

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